

Amit Grinvald

Helping founders communicate complex ideas with clarity, confidence, and investor-ready storytelling.

Amit Grinvald is a communication strategist, startup mentor, and longtime TEDx 100+ licensee and organiser who helps founders communicate complex ideas with clarity, confidence, and strategic impact.

He works closely with startup teams from pre-seed to Series-B to sharpen the narrative behind their pitch decks, investor communication, and strategic messaging — helping translate technical complexity into clear stories that resonate with investors, partners, and customers.

Earlier in his career, Amit served as **Head of Business & Accounting Operations at an international tech startup**, overseeing operations across the US, Europe, and India. This experience, combined with time spent around **VC, angel investor, and family office environments**, gives him a strong understanding of both how founders build companies and how investors evaluate them.

Areas I Mentor Founders On

- Pitch narrative and strategic storytelling.
- Communicating complex technology to non-technical audiences.
- Presenting data and traction in ways that resonate with investors.
- Leadership communication and confidence.

Relevant Experience

- Worked with founders from **pre-seed to Series-B**, supporting fundraising narratives for rounds ranging from €150k to €50M+.
- Prepares founders for **investor meetings, demo days, and industry conferences**.
- Experience across startup sectors including **SaaS, AI/ML, HealthTech, and FinTech**.
- Investor-side exposure across **VC, angel, and family office** environments.
- **Organises, hosts, and speaks** at international startup and technology conferences.

Featured In:

STARTUPS
MAGAZINE

CNN

MIT Sloan
Management Review

Mentoring Philosophy

Many founders are building extraordinary technologies — but the way those ideas are communicated often determines their trajectory.

My focus is helping founders sharpen the narrative flow behind their pitch so that the problem, solution, traction, and opportunity land clearly and convincingly with investors, partners, and other stakeholders.

connect@amitgrinvald.com | +34 617451552 | www.amitgrinvald.com | [LinkedIn](#)

